

Position:

Director of Implementation – Results Scorecard Software

Location:

Bethesda, MD

Job Description:

Results Leadership Group is looking for a high energy, experienced Results-Based Accountability™ consultant who wants to be a part of a dynamic and growing company dedicated to the public good. The Director of Implementation will work closely with clients to facilitate Results Scorecard™ deployment and serve as an overall brand manager for the tool. Typical implementation involves refining the Results-Based Accountability™ information utilizing the software's processes, templates, and tools followed by operational deployment of the software in client's environment with training and support.

Responsibilities:

- Facilitate refinement of Results-Based Accountability™ information with client interaction
- Lead Kick-Off session for new Results Scorecard™ clients, conducting RBA training where applicable
- Project management for implementation of Results Scorecard™ in client organizations
- Provide feedback for RLG management on client needs and changing marketplace
- Manage project billing and tracking activities
- Conduct client satisfaction interviews with Results Scorecard™ clients

Requirements and Capabilities:

- Strong facilitation skills
- Excellent verbal and written communication skills
- Experience in a client relationship management role
- Experience with Results-Based Accountability™ methodology, strategic planning experience would be a plus
- Project management experience within a software firm or consulting environment
- Familiarity and experience with managing software implementation
- Familiarity with Web-based technology and hosted deployment
- Minimal travel

Please submit your résumé and cover letter to info@resultsleadership.org for consideration.